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U. S. Department of Agriculture.  
November 10th, 1922



BOX WOOD WREATH WITH RED RUSCUS

# Trade Price List

## XXX HOLLY

## Bouquet Green

## PLANTS

### And Other Xmas Decorations

VAUGHAN'S

XXX HOLLY

*Deep Green Leaves, Bright Red Berries, Solidly Packed Cases.*

Our Holly is brought in by experienced packers for many years under contract with us. They select only the true, prickly-leaved type, packed in well made, solid cases. These are opened and reinspected by us at Chicago before shipping.

By this experienced packing and reinspection, we obtain the trade of those florists who cater to homes of elegance and taste.

While other shippers sometimes handle as choice Holly as Vaughan's XXX Brand, yet ours has *averaged the best, one year with the other.* Our prices are sometimes 50 to 75 cents higher than common stock. *Our values are more than DOUBLE.*

*Per case at Chicago or New York \$8.00.  
WRITE for prices on larger lots.*

### Vaughan's Deep Woods Bouquet Green

Although continued warm weather and freedom from frost has delayed the gathering of Bouquet Green, we have, nevertheless, by insisting that our pickers await hard frost before gathering our stock, secured a fairly good supply of late picked Green, which is so necessary for keeping this article in good order until Christmas time.

We are still holding back our shipments from the Northern woods as long as possible, as the storage facilities there are cooler and more moist.

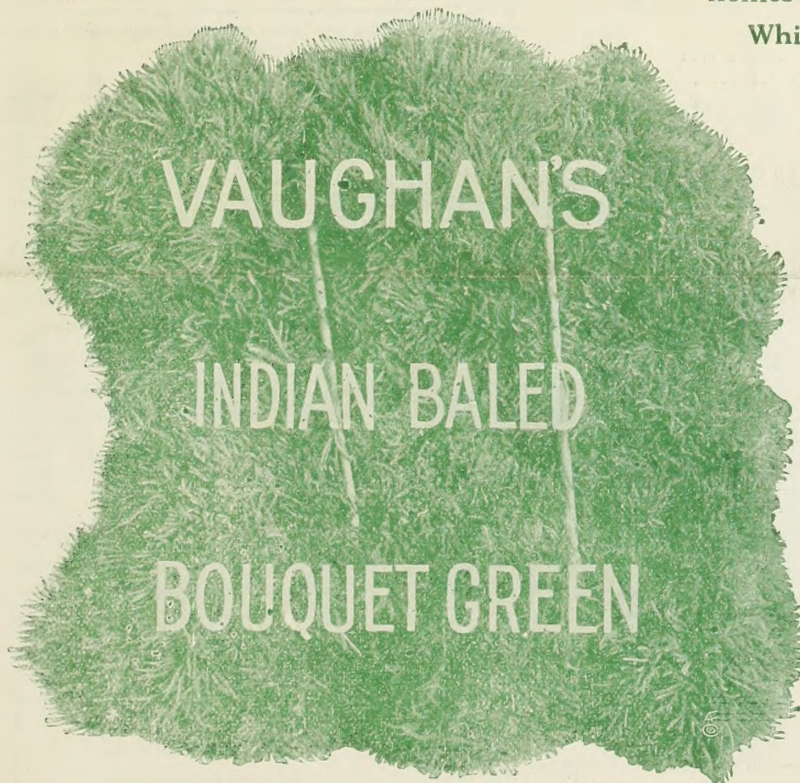
Snows at this time, November 10th, indicate a shortening of the expected supply.

**Write for Prices.**

### VAUGHAN'S SEED STORE

10-12 W. Randolph Street **Chicago**  
615 W. Randolph Street  
NEW YORK, 41-43 Barclay Street

PRICES SUBJECT TO CHANGE WITHOUT NOTICE.





# PLANTS FOR THANKSGIVING and XMAS SALES

Packing extra at cost. No plants returnable  
SHIPPED FROM OUR GREENHOUSES AT WESTERN SPRINGS, ILL.



POINSETTIA PULCHERRIMA



PANDANUS VEITCHII



CROTON FACIATUS

## BIRDSEYE PEPPER

Dwarf compact grower, covered with small red fruit.

	Each	Doz.
4-inch.....	\$0.30	\$3.00
5-inch.....	.50	5.00

## COLEUS

Dr. Ross. A fine variety for decorative purposes. Enormous leaves like a Rex Begonia, but most exquisitely colored, being a blending of yellow, crimson, pink and green.

	Each	Doz.
3-inch.....	\$0.15	\$1.50
4-inch.....	.25	2.50

## CROTONS

A choice selection of Fancy Sorts. Well colored and grown cool.

	Each	Doz.
4-inch.....	\$0.60	\$ 6.00
5-inch.....	1.00	10.00

## CYCLEMEN

	Each	Doz.	100
4-inch.....	\$0.60	\$ 5.00	\$40.00
5-inch.....	1.00	10.00	75.00

## DRACAENAS

Lord Wolsely. One of the best varieties for Easter and Christmas, being bright red in color.

	Each	Doz.
4-inch.....	\$0.50	\$5.00

Massangeana. The variety with the golden stripe down the center of the leaf. The best of all Dracaenas for the house.

	Each	Doz.
4-inch.....	\$0.75	\$7.50

## FICUS

Elastica.

	Each	Doz.
5-inch.....	\$0.75	\$8.00

## PANDANUS VEITCHII

The well known variegated Screw Pine, a reliable indoor plant that does well and always looks well.

	Each	Doz.
4-inch.....	\$0.60	\$ 6.00
5-inch.....	1.25	13.75
6-inch.....	2.00	
8-inch.....	3.00 to \$3.50	

## HEATHER OVATA

In bloom for Christmas sales. Small bell shaped white flowers.

	Each	Doz.
Each.....	\$1.25 to \$2.50	

## FERNS For ALL PURPOSES

### BOSTON FERNS

Ours are all pot-grown and bushy, well furnished with fronds from the pot up, and are not to be compared with the cheap long drawn up stock lifted from the bench.

	Each	Doz.	100
2 1/2-inch.....	\$ 1.20	\$ 8.00	
3-inch.....	2.00	15.00	
4-inch.....	\$0.40	4.20	30.00
5-inch.....	.60	6.60	50.00
6-inch.....	.85	9.60	75.00
7-inch.....	1.25	13.75	100.00
8-inch.....	\$1.50 to 2.00		
10-inch.....	3.00 to 4.00		

Verona.	Each	Doz.
5 inch.....	\$0.75	\$ 8.00
6-inch.....	1.00	10.00
Holly Fern.	Each	Doz.
4-inch.....	\$0.30	\$3.00

### TABLE FERNS

2 1/4 inch..... Doz., 85c; per 100, \$6.00



BOSTON FERN

## ASPARAGUS Plumosus Nanus

	Doz.	100
2 1/2-inch.....	\$0.80	\$ 7.00
3 -inch.....	1.50	10.00
4 -inch.....	2.00	15.00

## SPRENGERI

	Doz.	100
3-inch.....	\$1.50	\$10.00
4-inch.....	2.00	15.00

## SOLANUM CLEVELAND

Berries carried well above the foliage.

	Each	Doz.	100
4-inch.....	\$0.40	\$4.20	\$30.00
5-inch.....	.60	6.60	50.00

## POINSETTIAS—"The" Xmas Plants

The large, handsome red bracts and bright green leaves make a beautiful contrast.

Size Pot	No. Plants	Each
4-inch.....	30 to 35	\$0 35 to \$0 50
5-inch.....	3	75 to 1 00
6-inch.....	3	1 25 to 1 50
7-inch.....	4	2 00 to 2 25
8-inch.....	5	2 50 to 3 00
10-inch.....	6	3 50 to 4 00

## CUT POINSETTIAS

Large brackes with 30 to 36 inch stem.  
Medium brackes with 20 to 24 inch stem.

Market price at time of shipment.

## SANSEVIERA ZEYLANICA

An elegant variegated plant especially adapted for house decorations, the thick leathery leaves standing the heat and dust of the house with impunity. Fine for basket work.

	Each	Doz.
4-inch.....	\$0.60	\$6.00

## DIEFFENBACHIA MAGNIFICA

Shining sombre green foliage, variegated with white blotches and spots.

	Each	Doz.
4-inch.....	\$0.40	\$4.00

## ORDER EARLY

RUSCUS, STATICE AND IMMORTELLES

Crop reported short.



## TRADE PRICE LIST OF HOLLY, BOUQUET GREEN AND OTHER XMAS DECORATIONS

### XXX FANCY HOLLY WREATHS

In making fancy Holly Wreaths, we use only the best grade of Holly, well berried and strongly wound on heavy India reed. Careful attention is given to packing of same, which insures arrival in good condition.

	F. O. B. Chicago Per Doz.	F. O. B. Chicago Per 100
Single, wound one side, 12 in. diam.....	\$3 60	\$25.00
Double, wound both sides, 12 in. diam.....	5 25	40.00
Double, wound both sides, 14 in. diam.....	6 00	
Double, wound both sides, 18 in. diameter, for store and church decorations. Each, \$1.00.		

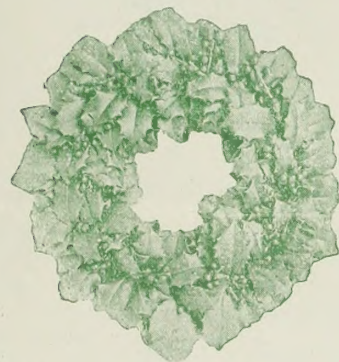
### IMMORTElLES

We have a large stock and can supply at bottom rates. If shipped from New York we will allow \$1.00 discount per full case of 125 bunches.

Colored, White, Purple, Bright Scarlet, Light Green,  
Per 100, \$62.50; per doz. \$8.25  
Natural,  
Per 100, \$61.00; per doz. \$8.00

### GALAX LEAVES

These are used in various ways for decoration—making of wreaths, etc. Bronze, per 1000, \$2.35; Green, per 1000, \$2.35.



HOLLY WREATH

### BOX WOOD

These dark green glossy sprays make ideal Xmas wreaths; are very effective and useful with cut flowers. Will stand for a long time without dropping its leaves, and holds its bright green color.

Set upright in pails part filled with water on receipt.

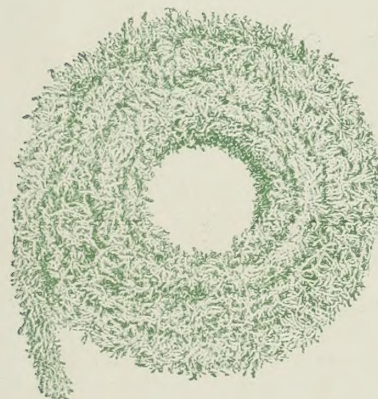
Per lb. 40c; 10 lbs. \$3.50;  
25 lbs. \$8.00; 1 case (50 lbs.)  
\$15.00.

### BOUQUET GREEN WREATHING

For beautifying homes, churches and stores. Made by experienced winders from freshly picked Green. Every yard inspected.

Put up in coils of 20 yards.

	F. O. B. Chicago
Light Grade.....	\$5.00
Medium Grade.....	6 50
Heavy Grade.....	8 00



BOUQUET GREEN WREATHING

### EVERGREEN WREATHS

These are made from selected "Indian picked" green, wound on rings of India reed and decorated with red and yellow Immortelles. The effect is very pleasing, and they are particularly adapted for home and store decorations, lasting a long time. Dealers will find a ready sale for them.

	F. O. B. Chicago Per Doz.	Per 100
Size 12 inch		
Single, wound on one side.....		
Double, wound on both sides.....		
Double, Extra Heavy.....		

(Write for  
Prices)

### LAUREL WREATHING

Made of dark green laurel leaves taken from swamps, without spots and seeds. Wound on rope and made extra heavy; will last a long time. Write for prices.



### Selected Mistletoe

We expect to have a choice stock of this for delivery about December 15th. Order now.

Extra Quality—Per lb. 35c; 10 lbs., \$3.15; 25 lbs. \$6.50.

Ordinary Quality—Per lb. 25c; 10 lbs. \$2.35; 25 lbs. \$5.75.

Owing to the perishable nature of this stock, we cannot assume any responsibility after delivery to express company.

### MISTLETOE POINSETTIAS—Artificial

No holiday stock is complete without a liberal supply of these bright Christmas flowers. Very effective for windows and at night.

No. 108. Miniature felt Poinsettia used for attaching to gift packages. Price, per gross \$1.35.

No. 110. Baby velvo cloth Poinsettia 4 inches in diameter on 12 inch stem. Doz., 65c; per gross, \$6.00.

No. 115. Medium velvo cloth Poinsettia 8 inches in diameter on 12 inch stem. Doz., 90c; gross, \$10.00.

No. 120. Long velvo cloth Poinsettia 10 inches in diameter on 15 inch stem. Doz., \$1.25; gross, \$14.00.



### OSBORN CHRISTMAS TREE HOLDER

(Can't Tip Over)

Easily and quickly adjusted. Strongly made of hard wood; with steel braces. Holds large or small trees firm and straight; sets firmly on the floor without wobbling; can be folded up and put away for many years use.  
Each, 40c; doz., \$3.75.



### PEPPER SPRAYS

POIENSETTIA These come from the Pacific Coast and bear dense clusters of small glossy red berries, which, with the drooping, fern-like foliage, make a most graceful and novel decoration. Price, per case, \$7.00.

### ROPING WREATHS

The wreath is made by winding 11-16 inch roping on a half round paper mache frame. An ideal Xmas Wreath for the store and home.

No. 79. Auto Wreath, 8-inch in diameter.....	Doz. \$2.50
No. 80. Roping Wreath, 10-inch in diameter.....	Doz. 3.00
No. 81. Roping Wreath, 12-inch in diameter.....	Doz. 3.50
No. 82. Roping Wreath, 14-inch in diameter.....	Doz. 4.50
No. 84. Roping Wreath, 16-inch in diameter.....	Doz. 5 50

The Wreaths can be furnished in solid Red, solid Green and combination Red and Green.

### WILD SMILAX

One of the most beautiful of Southern Greens, furnished in strings several feet long. Particularly available for mantel, table and other house decorations. Sold in cases only. Shipped by Express only.

No. 4. Weight, 50 lbs.; will cover 600 sq. ft.. Case \$7.50

### WINTER BERRIES, Ilex Verticillata

Beautiful sprays loaded with bright red berries, but no leaves; splendid for wreaths, etc., when used alone or with Holly..... Case \$3.50

### JAPANESE AIR PLANT

Fine decorative material; splendid for store sales. Our stock is the large sprays imported, 15 grams. Each, 12c; doz., \$1.10; 100, \$7.50.

### PORTO RICAN MATTING

These artistic mattings are used by all leading florists for decorating blooming plants. They will increase sale of plants two-fold.

Solid Colors..... Each 30c; doz. \$2.50

### WREATH RINGS

Rattan—No. 8 extra heavy 1/4-inch round, suitable for making Rattan wreath rings. 5-lb. lots, 65c per lb.; 10-lb. lots, 60c per lb.; bale lots, 30 lbs., 45c per lb.

Wire Rings. 10-inch, doz. 25c; 100, \$1.00; 11-inch, doz. 35c; 100, \$1.10; 12-inch, doz. 35c; 100, 1.25; 14-inch, doz. 40c; 100, \$1.40.



WINTER BERRIES



# TRADE PRICE LIST OF HOLLY, BOUQUET GREEN AND OTHER XMAS DECORATIONS

I wish to thank you for the good Holly you sent us this time. It was the best we have had for several years.  
H. F. F. THORUP, Salt Lake City, Utah



## RUSCUS RED AND GREEN

Fine holiday decorative article, the red having much the appearance of mammoth Salvia blooms.

	lb.	5 lbs.	10 lbs.
Scarlet.....	\$1.35	\$6.25	\$11.00
Green.....	1.35	6.25	11.00

Write for Price in larger quantities.

## SHEET MOSS

Sheet Moss, thin, for windows and baskets. Per sack, \$2.25.

## PREPARED DECORATIONS

**Imported Statice**—Used extensively in connection with Xmas greens, holly wreaths, stars, etc. Natural, per lb. \$1.25; 10 lbs, \$11.50.

**Magnolia, Bronze, Green and Purple**—Most popular leaf ever introduced for wreaths, etc. Will keep indefinitely and adapted to all weather conditions.

Per box, \$1.40; 6 boxes at \$1.35.  
Red, per carton, \$1.75.

**Oak Leaves, Prepared**—Unsurpassed for Wreaths, Garlands, etc. Prepared in Light Autumn Red, Green and Leather-Brown, from selected oak branches. Per carton, \$1.60; 6 cartons, \$1.50 each.

**Lycopodium, Prepared**—10 lbs. to carton. Per carton, \$3.25; 5 cartons, \$3.00 per carton.

**Oak Sprays, Prepared**—Large selected branches in Red, Brown and Green. Per lb., 35c; 10 lbs., \$3.00. Write for prices in case lots.



## JAPANESE FRIZZ

The new Japanese Decoration for the Store, Show Window and Home

The Roping is made of imported wood fibre fastened together in a long strand and can be used in hundreds of attractive ways.

**Red Roping**, 11-16 inch-wide, (180 ft. to bolt) (12 bolts for \$7.00).....\$0.65

**Green Roping**, 11-16 inch-wide, (180 feet) (12 bolts for \$7.00)......65

Write for Prices in Bale Lots

## OAK SPRAYS

Per Bolt

A New Line For Effective Display



Imitation Birch Bark Banners

## IMITATION BIRCH BARK BANNERS

12 ft. long. Letters are 7 inches high and are lithographed to resemble birch logs covered with snow. Letters are movable so that space between them can be arranged to suit.

No. 1. Merry Christmas Banners, each in box. Doz., \$1.25; gross, \$12.00

## HOLLY GARLANDS

No. 10. Length 12 ft.; 3 inches square, made of holly green paper.

Price, doz.....\$0.60

No. 20. Length 12 ft.; 4 inches square. Price, doz..... 1.00

## FERNS (ADIANTUM)—Dried

**Maidenhair**, large sprays, green, red and brown. Price, Doz. \$1.25; per 100, \$7.50

## CAPE FLOWERS

We have an extra good lot of the following colors which are recommended, especially for making wreaths.

Pink, Purple, Lavender, Blue, Red.....	\$2.35	\$11.25
Pure White, first quality.....	1.75	8.00

## WATER-PROOF CREPE PAPER

Purple, Lavender Shades, Violet, Light Pink, Dark Pink, Shades of Pink and Green.

Per roll 40c; 12 rolls \$4.00; 100 rolls \$30.00.

## CREPE PAPER "POT COVERS."

Rubber bands running through them for adjustment on the pot; are without bottom.

No. 1—For 5 or 6-in. pot.....	\$0.85	\$5.50
No. 2—For 6 or 7-in. pot.....	1.00	7.50
No. 3—For 8 or 9-in. pot.....	\$1.35	\$ 9.50
No. 4—For 10-in. pot.....	1.50	11.00

## JAPANESE ROPING BELLS

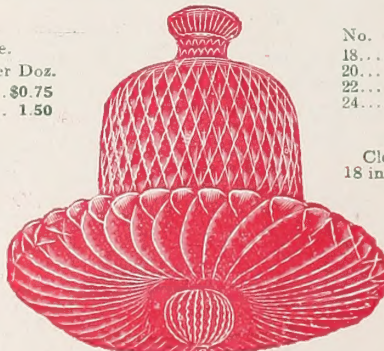
Made of Redwood Fibre Roping on cardboard frame.

No.	Diameter	Per Doz.
21.....	3 in.	\$0.75
22.....	5 in.	1.50

## TISSUE XMAS BELLS

Made of bright red tissue paper and folded so as to take up little or no room when packed or stored. Great care is taken in manufacturing them so that when opened up the shape of a bell is perfect. Make a handsome appearance.

4-in. doz.....	25c;	gross.....	\$2.25
5-in. doz.....	35c;	gross.....	3.00
8-in. doz.....	60c;	gross.....	5.00
9-in. doz.....	70c;	gross.....	6.50
12-in. doz.....	\$1.00;	gross.....	9.50
15-in. doz.....	1.50;	gross.....	14.00



TISSUE XMAS BELL

Prices subject to change owing to market fluctuations.

## SPECIAL HOLLY RED RIBBON—Satin Taffeta, All Silk

No. 22. Width 2½ in.....	\$1.65	No. 60. Width 3½ in.....	\$2.10
No. 40. Width 3 in.....	1.90	No. 80. Width 4 in.....	2.35

Above prices are per bolt of 10 yards.

## SILK FIBRE RIBBON

1 inch wide in all colors. Per bolt of 50 yards.....\$1.65

## FLORISTS' RIBBON

We offer the best grades for Florists' use. Prices are per bolt of 10 yards each.

**Taffeta, Heavy Grade Brilliant**

No. 12, width 2 in . . . . .	<b>\$1.35</b>	No. 12, width 1½ in . . . . .	<b>\$1.40</b>
No. 16, width 2¼ in . . . . .	<b>1.50</b>	No. 16, width 2 in . . . . .	<b>1.60</b>
No. 22, width 2¾ in . . . . .	<b>1.75</b>	No. 22, width 2½ in . . . . .	<b>1.85</b>
No. 40, width 3 in . . . . .	<b>2.10</b>	No. 40, width 3 in . . . . .	<b>2.15</b>
No. 60, width 3½ in . . . . .	<b>2.35</b>	No. 60, width 3½ in . . . . .	<b>2.40</b>
No. 80, width 4 in . . . . .	<b>2.60</b>	No. 80, width 4 in . . . . .	<b>2.75</b>

**Narrow Gauze Ribbon.** Suitable for Plant Decorations, Bridal Sprays, etc.; white. No. 2, Pecot edge, spool of 50 yards.....\$1.75

**Chiffon**, all shades. In bolts of 30 to 40 yards. We do not sell less than a bolt of a shade. Four-inch, per yard, 5½c; 6-in, per yard, 6½c; 10-inch, per yard.....11c

**Valley Pattern Chiffon.** Pink and white, 6-inch, per yard.....8½c.

**Dotted Chiffon**, all shades. In bolts of 30 to 40 yards. Sold only in original bolts. 4-inch, per yd., 7c; 6-in., per yd., 8½c; 10-in., per yd., 14c.

No. 1 Baby Ribbon. Any color. Spool of 50 yards 85c; per doz.....\$9.00

## BRIGHT ANNEALED WIRE

No.	Per lb.	6 lbs.	12 lbs.	No.	Per lb.	6 lbs.	12 lbs.
18.....	20c	\$0.70	\$1.10	26.....	25c	\$1.15	\$1.80
20.....	20	.85	1.20	28.....	30	1.35	2.10
22.....	20	.95	1.35	36.....	35	1.90	3.25
24.....	20	1.00	1.60				

## FLORISTS' CUT WIRE

Clean extra soft wire, straightened and cut in lengths of 12 and 18 inches, ready for immediate use. 12 lbs. in each box.

No.	18	20	21	22	24	26
Price	\$1.30	\$1.40	\$1.50	\$1.65	\$2.10	\$2.60

**Green Winding Wire**, on spools of about 5 lbs. each  
Per spool, \$1.30; 5-spool lots, per spool.....\$1.20

## TINFOIL

Price subject to change without notice. Terms cash.  
Cartage free. 5 or 7 in. 1 lb. 20c, 10 lbs. \$1.80, 25 lbs. \$4.00, 50 lbs. \$7.50, 100 lbs. \$14.00.

**Green Foil** } Per lb., 45c., 10 lbs., \$4.25, 25 lbs. \$9.50.  
**Violet Foil** }